

SWICORP COMPANY
(A Saudi Closed Joint Stock Company)

CONSOLIDATED FINANCIAL STATEMENTS
For the year ended 31 December 2016
with
INDEPENDENT AUDITORS' REPORT



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INDEPENDENT AUDITORS' REPORT

The Shareholders
Swicorp Company
Riyadh, Kingdom of Saudi Arabia.

We have audited the accompanying consolidated financial statements of Swicorp Company (“the Company”) and its subsidiaries (collectively “the Group”) which comprise the consolidated balance sheet as at 31 December 2016, and the related consolidated statements of income, cash flows and changes in equity for the year then ended and the attached notes 1 through 31 which form an integral part of these consolidated financial statements.

Management’s responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with generally accepted accounting standards in the Kingdom of Saudi Arabia and in compliance with the Regulations for Companies and the Company’s bylaws, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. Management has provided us with all the information and explanations that we require relating to our audit of these consolidated financial statements.

Auditors’ responsibilities

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the consolidated financial statements taken as a whole:

- 1) Present fairly, in all material respects, the financial position of Swicorp Company and its subsidiaries as at 31 December 2016, and the results of its operations and its cash flows for the year then ended in accordance with generally accepted accounting standards in the Kingdom of Saudi Arabia appropriate to the circumstances of the Group; and
- 2) comply with the requirements of the Regulations for Companies and the Company's by-laws with respect to the preparation and presentation of the financial statements.

**For KPMG Al Fozan & Partners
Certified Public Accountants**

Ebrahim Oboud Baeshen
License No: 382



Rajab 1, 1438H
Corresponding to: March 29, 2017

SWICORP COMPANY
(A Saudi Closed Joint Stock Company)

CONSOLIDATED BALANCE SHEET

As at 31 December 2016

(Expressed in Saudi Arabian Riyals)

	<u>Notes</u>	<u>2016</u>	<u>2015</u>
<u>ASSETS</u>			
Current assets			
Cash and cash equivalents	4	176,466,000	159,882,770
Accounts receivable	5	84,554,145	122,685,115
Held for trading investments	6	28,807,068	99,023,906
Due from related parties	7b(i)	6,660,449	4,414,364
Prepayments and other current assets	8	22,003,211	20,002,703
Total current assets		318,490,873	406,008,858
Non-current assets			
Due from related parties	7b(ii)	16,420,335	14,057,951
Other long-term receivable	11	9,375,000	--
Available for sale investments	9	132,188,025	131,272,374
Investment in associates	10	91,476,407	84,865,349
Property and equipment	12	12,693,142	15,538,695
Intangible assets	13	708,210	876,671
Total non-current assets		262,861,119	246,611,040
TOTAL ASSETS		581,351,992	652,619,898
<u>LIABILITIES AND EQUITY</u>			
<u>LIABILITIES</u>			
Current liabilities			
Short-term loans	14	50,247,377	20,072,419
Accounts payable		9,600,111	3,236,389
Due to related parties	7c	1,188,293	525,000
Dividend payable		9,375,000	43,125,000
Accrued expenses and other current liabilities	15	17,492,983	30,251,375
Subsidiary equity obligation	2(d)	--	8,648,623
Provision for Zakat and income tax	16	7,345,683	8,248,561
Total current liabilities		95,249,447	114,107,367
Non-current liabilities			
Long-term loan		182,433	224,240
Provision for employees' end of service benefits		7,869,884	7,329,052
Total non-current liabilities		8,052,317	7,553,292
TOTAL LIABILITIES		103,301,764	121,660,659
<u>EQUITY</u>			
Equity attributable to Company's shareholders			
Share capital	22	500,000,000	500,000,000
Statutory reserve	23	30,824,452	30,824,452
Accumulated losses		(72,284,238)	(9,895,604)
Foreign currency translation reserve		(952,868)	(1,311,963)
Unrealized gain on available for sale investments	9	18,603,953	8,592,217
Total equity attributable to Company's shareholders		476,191,299	528,209,102
Non-controlling interests		1,858,929	2,750,137
TOTAL EQUITY		478,050,228	530,959,239
TOTAL LIABILITIES AND EQUITY		581,351,992	652,619,898

The accompanying notes 1 to 31 form an integral part of these consolidated financial statements.

SWICORP COMPANY
(A Saudi Closed Joint Stock Company)

CONSOLIDATED STATEMENT OF INCOME

For the year ended 31 December 2016

(Expressed in Saudi Arabian Riyals)

	<u>Notes</u>	<u>2016</u>	<u>2015</u>
REVENUES			
Fee income from rendering services	17	86,079,674	89,592,067
(Losses) / gains from held for trading investments – net	18	(2,985,939)	2,522,223
Gain on sale of available for sale investments		--	1,351,380
Dividend income	19	1,690,833	5,187,766
TOTAL REVENUES		84,784,568	98,653,436
EXPENSES			
Salaries and employee related expenses		(39,279,693)	(44,201,657)
Management and consultancy fee		(7,684,594)	(27,496,348)
Provision for doubtful receivables	5	(45,190,009)	(36,653)
Other operating expenses	20	(39,101,924)	(46,240,850)
TOTAL EXPENSES		(131,256,220)	(117,975,508)
Share of results in associates	10	5,612,778	6,639,903
LOSS FROM OPERATIONS		(40,858,874)	(12,682,169)
Impairment in available for sale investments	9	(11,958,773)	(297,732)
Loss on disposal of a subsidiary	1(a)	(4,148,518)	--
Other income, net		4,512,578	1,210,067
Finance charges	21	(3,445,292)	(2,201,848)
Income attributable to subsidiary's equity obligations		--	1,077,453
LOSS BEFORE NON-CONTROLLING INTEREST		(55,898,879)	(12,894,229)
Non-controlling interests		702,229	(44,677)
NET LOSS		(55,196,650)	(12,938,906)
LOSS PER SHARE			
Attributable to loss from operations	24	(0.817)	(0.254)
Attributable to net loss	24	(1.104)	(0.26)
Attributable to other income		0.09	0.02

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SWICORP COMPANY
(A Saudi Closed Joint Stock Company)

CONSOLIDATED STATEMENT OF CASHFLOWS

For the year ended 31 December 2016

(Expressed in Saudi Arabian Riyals)

	<u>Notes</u>	<u>2016</u>	<u>2015</u>
OPERATING ACTIVITIES			
Net loss		(55,196,650)	(12,938,906)
<i>Adjustments for:</i>			
Depreciation	12	3,486,649	3,139,325
Amortization	13	391,749	391,746
Provision for employees' end of service benefits		2,811,585	1,924,601
Share of results in associates	10	(5,612,778)	(6,639,903)
Loss on disposal of a subsidiary	1(a)	4,148,518	--
Bad debts written-off	20	328,199	308,215
Realized loss / (gain) on held for trading investments	18	7,445,576	(17,080,629)
Unrealized (gain) / loss on held for trading investments	18	(4,459,637)	14,558,406
Provision for doubtful receivables	5	46,318,108	1,150,207
Gain on disposal of property and equipment		15,655	81,709
Impairment in available for sale investments	9	11,958,773	297,732
		<u>11,635,747</u>	<u>(14,807,497)</u>
<i>Changes in operating assets and liabilities</i>			
Accounts receivables		(8,515,337)	(17,971,595)
Held for trading investments		10,230,899	114,994,058
Due from related parties		(4,608,468)	(3,738,174)
Prepayment and other current assets		(125,508)	(4,534,603)
Other long-term receivable		(9,375,000)	
Accounts payable		6,363,722	(344,834)
Due to related parties		663,293	140,430
Accrued expenses and other current liabilities		(12,758,392)	(2,690,348)
<i>Cash (used in) / from operations</i>			
		<u>(6,489,044)</u>	<u>71,047,437</u>
Employees' end of service benefit paid		(2,270,753)	(1,874,377)
Zakat and income tax paid	16	(8,094,862)	(9,025,641)
Net cash (used in) / from operating activities		<u>(16,854,659)</u>	<u>60,147,419</u>
INVESTING ACTIVITIES			
Purchase of property and equipment	12	(687,134)	(3,754,073)
Sale proceeds from disposal of property and equipment		30,381	61,767
Purchase of intangible assets	13	(223,288)	(62,343)
Advance for investment	8	(1,875,000)	6,000,000
Purchase of available for sale investments		(2,503,592)	(17,072,404)
Sale proceeds from disposal of investment in subsidiary	1(a)	52,851,482	--
Purchase of investment in an associate	10	(998,280)	--
Cash acquired on purchase of subsidiary		--	2,530,685
Net cash from / (used in) investing activities		<u>46,594,569</u>	<u>(12,296,368)</u>
FINANCING ACTIVITIES			
Proceeds from term loans		30,133,151	20,246,020
Dividends paid		(33,750,000)	--
Net movement in non-controlling interest		(891,208)	(151,385)
Net movement in subsidiary's equity obligations		(8,648,623)	939,865
Net cash (used in) / from financing activities		<u>(13,156,680)</u>	<u>21,034,500</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS			
		<u>16,583,230</u>	<u>68,885,551</u>
Cash and cash equivalents at beginning of year		<u>159,882,770</u>	<u>90,997,219</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR			
	4	<u>176,466,000</u>	<u>159,882,770</u>
Non-cash transactions:			
Allocation of net assets to non-controlling interest		(188,979)	1,865,258
Unrealized gains / (losses) from available for sale investments	9	<u>10,011,736</u>	<u>(18,347,389)</u>

The accompanying notes 1 to 31 form an integral part of these consolidated financial statements.

SWICORP COMPANY
(A Saudi Closed Joint Stock Company)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2016

(Expressed in Saudi Arabian Riyals)

EQUITY ATTRIBUTABLE TO COMPANY'S SHAREHOLDERS								
Notes	Share capital	Statutory reserve	Accumulated losses	Foreign currency translation reserve	Unrealized gain on available for sale investments	Total equity attributable to shareholders	Non-controlling interests	Total equity
	500,000,000	30,824,452	10,963,093	(2,715)	26,939,606	568,724,436	840,202	569,564,638
	--	--	(12,938,906)	--	--	(12,938,906)	44,677	(12,894,229)
	--	--	--	(1,309,248)	--	(1,309,248)	--	(1,309,248)
	--	--	--	--	(18,347,389)	(18,347,389)	--	(18,347,389)
16								
- prior years	--	--	328,770	--	--	328,770	--	328,770
- current year	--	--	(8,248,561)	--	--	(8,248,561)	--	(8,248,561)
Acquisition of subsidiary with non-controlling interest	--	--	--	--	--	--	1,907,552	1,907,552
Decrease in non- controlling interest	--	--	--	--	--	--	(42,294)	(42,294)
	<u>500,000,000</u>	<u>30,824,452</u>	<u>(9,895,604)</u>	<u>(1,311,963)</u>	<u>8,592,217</u>	<u>528,209,102</u>	<u>2,750,137</u>	<u>530,959,239</u>
	--	--	(55,196,650)	--	--	(55,196,650)	(702,229)	(55,898,879)
	--	--	--	359,095	--	359,095	--	359,095
	--	--	--	--	10,011,736	10,011,736	--	10,011,736
16								
- prior years	--	--	153,699	--	--	153,699	--	153,699
- current year	--	--	(7,345,683)	--	--	(7,345,683)	--	(7,345,683)
Decrease in non- controlling interest	--	--	--	--	--	--	(188,979)	(188,979)
Balance as at 31 December 2016	<u>500,000,000</u>	<u>30,824,452</u>	<u>(72,284,238)</u>	<u>(952,868)</u>	<u>18,603,953</u>	<u>476,191,299</u>	<u>1,858,929</u>	<u>478,050,228</u>

The accompanying notes 1 to 31 form an integral part of these consolidated financial statements.

SWICORP COMPANY

(A Saudi Closed Joint Stock Company)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

(Expressed in Saudi Arabian Riyals)

1. ORGANISATION AND ACTIVITIES

Swicorp Company ("the Company") is a Closed Joint Stock Company registered in Riyadh, Kingdom of Saudi Arabia, formed pursuant to Royal Decree No. M/6, dated 22 Rabi' Al-Awwal 1385 H (corresponding to 22 July 1965) as amended. The Company operates under Commercial Registration Certificate numbered 1010233360 dated 6 Jumada'Al-Awwal 1428 H (corresponding to 23 May 2007).

The principal activities of the Company are to provide a full range of financial advisory and investment services as per license issued by the Capital Market Authority ("CMA") number 06011-33, dated 9 Rabi Al Thani 1427 H (corresponding to 7 May 2006). The services include:

- consultancy services for mergers, acquisitions, strategic alliances, joint ventures, consolidations and divestitures, privatizations, financial restructurings;
- investing as principal in listed and unlisted securities;
- dealing as principal and underwriter;
- provision of custody services; and
- provision of investment fund and asset management services to its clients.

The address of the Company's registered office is as follows:

49th floor, Kingdom Tower
P.O.Box 2076
Riyadh 11451
Kingdom of Saudi Arabia.

SWICORP COMPANY
(A Saudi Closed Joint Stock Company)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

(Expressed in Saudi Arabian Riyals)

1. ORGANISATION AND ACTIVITIES (continued)

The Company has the following subsidiaries (collectively referred to as the Group) as at 31 December 2016. The financial statements of these subsidiaries are consolidated in these consolidated financial statements.

<u>Name of direct and indirect subsidiaries</u>	<u>Principal activities</u>	<u>Country of incorporation</u>	<u>Effective ownership</u>	
			<u>2016</u>	<u>2015</u>
Swicorp Financial Advisory Services	Advisory services	Switzerland	100%	100%
Swicorp Invest Limited	SPV for investment	British Virgin Island	100%	100%
Swicorp Invest Holding Company	SPV for investment	British Virgin Island	100%	100%
Swicorp UAE Limited	Advisory and arranging services	United Arab Emirates	100%	100%
Swicorp Management Company	Advisory services	Tunisia	99.99%	99.99%
Swicorp S.A.	Advisory services	Tunisia	99.99%	99.99%
Swicorp Intaj S.A.	Advisory services	Tunisia	99.94%	99.94%
Swicorp Advisory Company	Advisory services	Tunisia	99.93%	99.93%
Swicorp Commercial Investment Company	SPV for investment	Kingdom of Saudi Arabia	95%	95%
Intaj Capital II Ltd	General Partner of Intaj II	Gibraltar	100%	100%
Intaj II Founder Partner Limited	Recording Intaj II carried interest	Gibraltar	100%	100%
Syaha Capital	SPV for investment	Tunisia	70%	70%
Companie Gestion et Finance	Brokerage House	Tunisia	66.67%	66.67%
Numu Consulting Limited	Consulting services	United Arab Emirates	85%	85%
Numu Consulting Tunisia	Consulting services	Tunisia	84.98%	84.98%
Swicorp Ijar	SPV for investment	United Arab Emirates	100%	100%
Tharwa Fund <i>refer (a) below</i>	Public Equity fund	Kingdom of Saudi Arabia	--	88%

a) Disposal of Subsidiary

On 31 May 2016, operations of the Fund were terminated and the Fund was dissolved. The dissolution of the Fund resulted in realization of cash proceeds amounting to SR 52.85 million and realized loss of SR 4.14 million.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

(Expressed in Saudi Arabian Riyals)

2. BASIS OF PREPARATION

a) Statement of compliance

These consolidated financial statements have been prepared in accordance with the generally accepted accounting standards in the Kingdom of Saudi Arabia issued by the Saudi Organization for Certified Public Accountants (SOCPA).

The new Regulation for Companies issued through Royal Decree M/3 on 11 November 2015 (hereinafter referred as “The Law”) came into force on 25 Rajab 1437 H (corresponding to 2 May 2016). The Company has to amend its bylaws for any changes to align the bylaws to the provisions of The Law. Consequently, the Company shall present the amended bylaws to the shareholders in their Extraordinary General Assembly meeting for their ratification. The full compliance with The Law is expected not later than 24 Rajab 1438 H (corresponding to 21 April 2017).

b) Basis of measurement

These consolidated financial statements have been prepared on the historical cost basis, except for the measurement at fair value of held for trading investments, available for sale investments and subsidiary’s equity obligation, using the accrual basis of accounting and going concern concept.

c) Functional and presentation currency

These consolidated financial statements are presented in Saudi Arabian Riyals (SR), which is the functional currency of the Company.

d) Basis of consolidation

These consolidated financial statements include the assets, liabilities and the results of the operations of the Group.

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Wherever necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with those used by the Group.

All intra-group transactions, balances, income and expenses including unrealized gain and losses entities are eliminated in full on consolidation.

Subsidiary equity obligations represent the interest of other unit holders in subsidiary funds, and are classified as liabilities, and recorded at fair value in these consolidated financial statements.

Non-controlling interest has been included as a separate item in the consolidated balance sheet as part of equity. Also the non-controlling interest share in the net results of the subsidiaries has been included as a separate item in the consolidated statement of income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

(Expressed in Saudi Arabian Riyals)

2. BASIS OF PREPARATION (continued)

e) Use of estimate and judgment

The preparation of consolidated financial statements requires management to make judgment, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future periods affected.

Significant areas where management has used estimates, assumptions or exercised judgment are as follows:

(i) Classification of investments

Upon acquisition of an investment, management decides whether it should be classified as investments held for trading or available-for-sale. Classification of investments depends on certain criteria as stated in note 3 (e).

(ii) Valuation of investments in unquoted private equity funds

Investments in unquoted private equity fund are valued based on the net assets values provided by the underlying fund administrator or fund manager as at the year end.

(iii) Impairment of available for sale investment

The Group exercises judgment to calculate the impairment loss of available for sale investments as well as their underlying assets. This includes the assessments of objective evidence which causes other than temporary decline in the value of investments. Any significant and prolonged decline in the fair value of equity investments below its cost is considered objective evidence for the impairment. The determination of what is "significant and prolonged" requires judgment. The Group also considers impairment to be appropriate when there is evidence of deterioration in the financial health of investee, industry and sector performance, changes in technology, and operational and financing cash flow.

(iv) Impairment of accounts receivable

Accounts receivable is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered indicators that the accounts receivables are impaired. For significant individual amounts, assessment is made on individual basis. Amounts which are not individually significant, but are overdue, are assessed collectively and a provision is recognized considering the length of time and past recovery rates.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
For the year ended 31 December 2016
(Expressed in Saudi Arabian Riyals)

2. BASIS OF PREPARATION (continued)

e) Use of estimate and judgment (continued)

(v) Impairment of non-financial assets

The Group assesses, at each reporting date or more frequently if events or changes in circumstances indicate, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable is the higher of an asset's or cash generating unit's (CGU) fair value less cost to sell, and its value in use, and is determined for the individual asset, unless the asset does not generate cash inflows which are largely independent from other assets or groups.

Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining the fair value less costs to sell, an appropriate source is used, such as observable market price or, if no observable market price exists, estimated prices for similar assets or if no estimated prices for similar assets exist, it is based on discounted cash flow calculations.

(vi) Going concern

The Group's management has made an assessment of the Group's ability to continue as a going concern and is satisfied that the Group has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in the consolidated financial statements. Certain comparative amounts have been reclassified/regrouped to conform to the current year presentation.

a) Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cash with banks and other short-term highly liquid investments, if any, with original maturities of three months or less, which are available to the Group without any restrictions.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
For the year ended 31 December 2016
(Expressed in Saudi Arabian Riyals)

3. SIGNIFICANT ACCOUNTING POLICIES (continued)

b) Investment in associates

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another entity. Investment in associates are initially recognized at cost. The Company's investment includes goodwill identified on acquisition, net of any accumulated impairment losses. The financial statements include the Group's share of income and expenses and equity movement of the investment in associates from the date that significant influence commences until the date that significant influence ceases.

When the Group's share of losses exceeds its interest in an associate, the carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of an associate. The Group's share of profits or losses of the investee companies is credited or charged to the consolidated statement of income as "Share of results in associates".

c) Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable taking into account contractually defined terms of payment and excluding taxes or duty. The specific recognition criteria described below must also be met before the revenue is recognized.

(i) Income from rendering services

Rendering of services generates fees and commissions predetermined or specified in the service contracts in the form of fixed amounts, time-based manpower or retainer charges, expense recharges, or onetime fee subject to achievement of transaction milestones.

Fees received or receivable for services which are provided over an extended period of time are recognized on a proportionate basis.

Success fee is recognised when milestones set under mandates are achieved or events specified in the respective mandates are triggered.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
For the year ended 31 December 2016
(Expressed in Saudi Arabian Riyals)

3. SIGNIFICANT ACCOUNTING POLICIES (continued)

c) Revenue recognition (continued)

(ii) Investment income

Gains / (losses) resulting from disposal of investments are recognized on transaction date and measured as the difference between cost and selling price net off any selling commission and related expenses.

Unrealized gains or losses on held for trading investments are charged to the consolidated statement of income.

(iii) Dividend income

Dividend income is recognized when the Group's right to receive payment has been established

d) Foreign currencies

(i) Foreign currency transactions

The transactions in foreign currencies are translated to the respective functional currencies of Company and its subsidiaries and associated companies at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at that date.

The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date at which fair value was determined. Foreign currency differences arising on translation are recognized in consolidated statement of income, except for differences arising on the translation of available for sale financial assets.

(ii) Foreign operations and subsidiaries

The assets and liabilities of foreign are translated to Saudi Arabian Riyals at exchange rates at the reporting date. The income and expenses of foreign operations are translated to Saudi Arabian Riyals at the average exchange rates of the reporting period.

Foreign currency differences are recognized directly in equity under foreign currency translation reserve. When a foreign operation is disposed of, in part or in full, the relevant amount in the foreign currency translation reserve is transferred to the consolidated statement of income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
For the year ended 31 December 2016
(Expressed in Saudi Arabian Riyals)

3. SIGNIFICANT ACCOUNTING POLICIES (continued)

e) Investments

Investment held for trading

An instrument is classified as investment held for trading if it is held for trading upon initial recognition. Financial instruments are classified as held for trading if the Group manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognized in consolidated statement of income when incurred. Investments held for trading are measured at fair value, and changes therein are recognized in consolidated statement of income.

Available for sale investments

If not held for trading, the Group's investments in equity securities are classified as available-for-sale financial assets. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses, and foreign exchange gains and losses on available-for-sale monetary items, are recognized directly in equity as unrealized loss or gain on investments. When an investment is derecognized, the cumulative gain or loss in equity is transferred to consolidated statement of income. If the fair value of the investments held by the Group cannot be determined reliably, these investments are stated at cost.

Fair value is determined by reference to the market value in the open market if such market exists. For investments where there is no active market, including investments in unquoted private equity, fair value is determined using valuation techniques. Such techniques include using recent arm's length market transactions; reference to the current market value of another instrument, which is substantially the same; discounted cash flow analysis and option pricing models, otherwise the cost is considered to be the fair value for these investments. Permanent diminution in value of the above mentioned investments, if any, is charged to the consolidated statement of income.

f) Operating segment

A segment is a distinguishable component of the Group that is engaged in providing products or services, which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segmental reporting is based on business segments. The business segments are determined based on Group's management and internal reporting structure.

g) Offsetting

Financial assets and financial liabilities are offset and reported net in the consolidated balance sheet when there is a legally enforceable right to set off the recognized amounts and when the Group intends to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under accounting standards generally accepted in the Kingdom of Saudi Arabia, or for gains and losses arising from a group of similar transactions.

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3. SIGNIFICANT ACCOUNTING POLICIES (continued)

h) Accounts receivable

Accounts receivable, including unbilled revenue, are stated at original invoice amount less provision made for any uncollectible amounts. Unbilled revenue represents the gross amount expected to be collected from customer against work performed for which no invoice has been raised. An estimate for doubtful debts is made when collection of the amount is no longer probable. Bad debts are written off when identified.

i) Settlement date accounting

All regular way purchases and sales of financial assets are recognized and derecognized on the settlement date, i.e. the date on which the asset is delivered to the counterparty. When settlement date accounting is applied, the Group accounts for any change in fair value between the trade date and the settlement date in the same way as it accounts for the acquired asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

j) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interest in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in consolidated statement of income. Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and is measured at fair value with changes in fair value recognised either in consolidated statement of income or as a charge to consolidated statement of changes in equity.

Goodwill, if any, is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognised in the consolidated statement of income.

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3. SIGNIFICANT ACCOUNTING POLICIES (continued)

j) Business combinations and goodwill (continued)

After initial recognition, goodwill, if any, is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill, if any, acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Where goodwill, if any, has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill, if any, associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill, if any, disposed in these circumstance is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

k) Property and equipment

Property and equipment is stated at cost less accumulated depreciation and impairment losses, if any. Depreciation is charged to consolidated statement of income on a straight line method over the estimated useful lives of the individual items of property and equipment.

The following useful life are applicable:

	<u>Useful lives</u>
Building	20 years
Leasehold improvements	5 years or lease period whichever is shorter
Computers equipment	5 years
Office equipment	5 years
Office furniture	10 years
Vehicles	5 years

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditures are recognized in the consolidated statement of income when incurred.

Gain or losses arising from disposal of property and equipment are recognized in the consolidated statement of income on the date of disposal.

l) Intangible assets

Intangible assets acquired separately are reported at cost less accumulated amortization and accumulated impairment losses, if any. Amortization is charged on a straight-line basis over their estimated economic useful life not exceeding 10 years.

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3. SIGNIFICANT ACCOUNTING POLICIES (continued)

m) Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

n) Provision for employees' end of service benefits

Benefits payable to the employees of the Group at the end of their services are provided based on accumulated periods of service at the balance sheet date in accordance with labor regulations of the countries of incorporation of the Group member companies and accrued and charged to consolidated statement of income.

o) Zakat and income tax

Under Saudi Arabian Zakat and Income tax laws, Zakat and income taxes are the liabilities of Saudi and foreign shareholders, respectively. Zakat is computed on the Saudi shareholders' share of equity or net income using the basis defined under the General Authority of Zakat and Income Tax (GAZT) regulation. Income taxes are computed on the foreign shareholders share of net taxable income for the year. Zakat and income tax liability is accrued and charged to shareholders' equity. Foreign subsidiaries are subject to tax regulations in their countries of incorporation.

p) Assets held under fiduciary capacity

The Company offers assets management services to its customers, which include management of certain mutual funds and investments. Such assets are not treated as assets of the Company and accordingly are not included in these financial statements.

Clients' cash accounts are not treated as assets of the Company and accordingly are not included in these consolidated financial statements.

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4. CASH AND CASH EQUIVALENTS

	<u>Note</u>	<u>2016</u>	<u>2015</u>
Cash in hand		72,369	81,216
Cash at banks			
- Current accounts		103,223,152	27,662,936
- Short-term deposits	4a	71,788,197	40,265,564
Cash held with stock brokers	4b	1,382,282	91,873,054
		<u>176,466,000</u>	<u>159,882,770</u>

(a) Short-term deposits include deposits are placed with local bank with original maturity of three months or less and carries special commission income rates at 1.5% per annum (2015: 2% per annum).

(b) Cash held with stockbrokers represents the cash held for making investments on Company's behalf. This cash represents excess cash held by stockbrokers as at 31 December 2016 which was not invested at year-end and was available for the Company's use without any restrictions and accordingly classified as cash and cash equivalents.

5. ACCOUNTS RECEIVABLE

	<u>Note</u>	<u>2016</u>	<u>2015</u>
Accounts receivable - related parties	7d	32,139,354	33,859,883
Accounts receivable - others		102,802,416	92,886,441
		134,941,770	126,746,324
Unbilled revenue		3,173,264	7,178,408
		138,115,034	133,924,732
Less: provision for doubtful receivables		(53,560,889)	(11,239,617)
		84,554,145	122,685,115

The movement in the provision for doubtful receivables were as follows:

	<u>2016</u>	<u>2015</u>
At beginning of the year	11,239,617	12,481,182
Amount recovered during the year	(1,128,099)	(1,113,554)
Provision made during the year	46,318,108	1,150,207
	45,190,009	36,653
Amounts written off during the year	(2,868,737)	(1,278,218)
At end of the year	53,560,889	11,239,617

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6. HELD FOR TRADING INVESTMENTS

	<u>2016</u>	<u>2015</u>
Investment in equity securities	28,807,068	99,023,906

It comprises of shares of quoted securities in various industrial sectors, which are as follows:

	<u>2016</u>	<u>2015</u>
Banking and financial Sector	10,545,906	36,104,563
Industrial investment	9,087,057	14,022,523
Insurance	8,257,890	--
Telecommunication and information	916,215	10,955,105
Construction	--	8,949,131
Cement	--	6,971,054
Agriculture and food industry	--	6,764,619
Petrochemical	--	8,895,932
Hotel and tourism	--	6,360,979
	28,807,068	99,023,906

Investment in trade securities at 31 December 2016 comprise the following:

	<u>2016</u>	<u>2015</u>
Cost	24,347,431	113,582,312
Unrealized gain / (loss)	4,459,637	(14,558,406)
Fair value	28,807,068	99,023,906

7. RELATED PARTY TRANSACTIONS AND BALANCES

The related parties of the Group consists of its shareholders, their subsidiaries and affiliated companies. In the ordinary course of business, the Group enters into transactions with related parties which are based on prices and contract terms approved by the Group's management. Following are the details of major related party transactions during the year along with their balances:

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7. RELATED PARTY TRANSACTIONS AND BALANCES (continued)

a) Transactions with related parties

Significant related party transactions during the year were as follows:

<u>Nature of transactions / Related party</u>	<u>Relationship</u>	<u>2016</u>	<u>2015</u>
<u>Fee income from rendering services</u>			
Dabbagh Group and Affiliates/Associated Companies	Affiliate	2,795,492	818,779
Joussour Holding Company	Affiliate	600,000	7,320,000
Intaj Capital Limited	Affiliate	110,775	--
Intaj Capital II LP	Affiliate	5,095,089	7,057,538
Ewan Al Qayrawan Real Estate Fund	Managed Fund	1,966,217	3,300,398
Al Dhawahi Real Estate Fund	Managed Fund	1,559,002	1,847,454
<u>Remuneration and other benefits</u>			
Board of Directors		4,591,211	5,596,754
Key management employees		5,509,381	5,280,599
<u>Financing transactions</u>			
SIIS Holding – principal	Affiliate	2,361,709	2,616,263
– commission income		473,678	378,855
<u>Subscription of units / (distribution) in Managed Fund</u>			
Ewan Al Qayrawan Real Estate Fund	Managed Fund	--	5,000,000
Al Dhawahi Real Estate Fund	Managed Fund	(2,000,000)	--

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7. RELATED PARTY TRANSACTIONS AND BALANCES (continued)

b) Transactions with related parties (continued)

<u>Nature of transactions / Related party</u>	<u>Relationship</u>	<u>2016</u>	<u>2015</u>
<i>Payments made on behalf</i>			
Hosoon International Holding	Affiliate	2,232,657	1,093,303
Bahrain Capital Securities Company W.L.L	Affiliate	116,612	171,287
Sadeed Investment Company Limited	Associate	(126,185)	107,185
<i>Office Rent expense</i>			
		<u>2016</u>	<u>2015</u>
Mr. Kamel Lazaar	Founder and Chairman	604,035	614,390
Lira Capital	Affiliate	613,429	1,028,293

The above transactions resulted in the following amounts due from and due to related parties at the balance sheet date.

(i) Due from related parties – current portion

	<u>2016</u>	<u>2015</u>
Hosoon International Holding	5,262,004	3,029,347
Intaj Jate	559,346	559,346
Intaj Uniceramic	212,449	212,449
Intaj Step	207,694	207,694
Bahrain Capital Securities Company W.L.L	291,057	174,444
Sadeed Investment Company Limited	--	126,185
Intaj Petroser	102,780	102,780
Al-Nawasi Al-Arabia For Development and Advancement Company	25,119	2,119
	<u>6,660,449</u>	<u>4,414,364</u>

(ii) Due from related parties - non-current portion

	<u>2016</u>	<u>2015</u>
SIIS Holding Company	<u>16,420,335</u>	<u>14,057,951</u>

The Group has made advances amounting to SR 16.41 million (2015: SR 14.05 million) to SIIS Holding Company, a company registered in Cayman Island, under a financing arrangement which carries a fixed return of 3% per annum and is repayable on 31 December 2018.

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7. RELATED PARTY TRANSACTIONS AND BALANCES (continued)

c) Due to related parties

	<u>2016</u>	<u>2015</u>
Intaj Capital II LP	464,955	420,484
Intaj Capital II (Non GCC) LP	116,295	104,516
Intaj Capital II Founder Partner LP	<u>607,043</u>	<u>--</u>
	<u>1,188,293</u>	<u>525,000</u>

d) Accounts receivable – related parties

Following are the balances receivable from related parties against various advisory services by the Group (note 5):

	<u>2016</u>	<u>2015</u>
Intaj Capital Limited	17,671,924	17,671,924
Dabbagh Group and Affiliates/Associate d Companies	13,722,680	15,044,543
Intaj Capital II LP	<u>744,750</u>	<u>1,143,416</u>
	<u>32,139,354</u>	<u>33,859,883</u>

8. PREPAYMENTS AND OTHER CURRENT ASSETS

	<u>2016</u>	<u>2015</u>
Tax recoverable	9,321,802	8,197,603
Advances	5,139,447	6,713,392
Staff loans and receivables	1,124,048	1,091,002
Prepaid expenses	1,223,809	1,622,732
Security deposits	1,002,320	917,357
Other	<u>4,191,785</u>	<u>1,460,617</u>
	<u>22,003,211</u>	<u>20,002,703</u>

Tax recoverable represents amounts withheld from payments made to foreign subsidiaries in return for services and submitted to GAZT. As the Group consolidates the results of its subsidiaries under GAZT regulations, this amount is claimable against future tax liabilities. Accordingly, this amount is held as tax recoverable in the consolidated balance sheet. The Company will adjust this amount when making payment tax payments in future.

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9. AVAILABLE FOR SALE INVESTMENT, NET

At 31 December 2016, the available for sale investments comprise of unquoted investments in various sector as follows:

	<u>2016</u>	<u>2015</u>
Private Equity funds	93,958,525	90,332,114
Aviation	12,430,424	15,903,244
Real Estate fund	14,183,600	15,000,000
Others	1,603,740	1,444,799
	<u>122,176,289</u>	<u>122,680,157</u>
Net change in unrealized gain	10,011,736	8,592,217
Balance as at 31 December 2016	<u>132,188,025</u>	<u>131,272,374</u>

Available for sale investment at 31 December 2016 comprise the following:

	<u>2016</u>	<u>2015</u>
Cost	188,965,754	186,103,066
Provision for impairment loss	(75,381,682)	(63,422,909)
Revised cost	113,584,072	122,680,157
Unrealized gain	18,603,953	8,592,217
Fair value	<u>132,188,025</u>	<u>131,272,374</u>

The movement in provision for impairment loss is as follows:

	<u>2016</u>	<u>2015</u>
At beginning of the year	(63,422,909)	(63,125,177)
Provision made during the year	(11,958,773)	(297,732)
At end of the year	<u>(75,381,682)</u>	<u>(63,422,909)</u>

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10. INVESTMENT IN AN ASSOCIATE

<u>Investee</u>	<u>Share Holding %</u>	2016			
		<u>As at 1 January</u>	<u>Additions</u>	<u>Share of income</u>	<u>As at 31 December</u>
Sadeed Investment Limited Company	49	84,865,349	--	5,839,247	90,704,596
Enara Holding	33.33	--	998,280	(226,469)	771,811
		<u>84,865,349</u>	<u>998,280</u>	<u>5,612,778</u>	<u>91,476,407</u>

<u>Investee</u>	<u>Share Holding %</u>	2015			
		<u>As at 1 January</u>	<u>Addition</u>	<u>Share of income</u>	<u>As at 31 December</u>
Sadeed Investment Limited Company	49	78,225,446	--	6,639,903	84,865,349

The following is the summary of financial information of associates:

	2016		2015	
	<u>Sadeed</u>	<u>Enara Holding</u>	<u>Sadeed</u>	<u>Enara Holding</u>
Net income / (loss)	11,916,831	(679,475)	17,492,747	--
Total assets	278,263,547	2,954,758	286,189,380	--
Total liabilities	115,323,811	671,277	148,696,633	--

11. OTHER LONG-TERM RECEIVABLES

During the year, the company has recognized SR 9.375 million as receivable from SPE Capital on account of pre-operating expenses incurred in relation to the launch of a new fund AIF on behalf of SPE Capital.

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12. PROPERTY AND EQUIPMENT

	<u>Building</u>	<u>Leasehold improvements</u>	<u>Computers equipment</u>	<u>Office equipment</u>	<u>Office furniture</u>	<u>Vehicles</u>	<u>2016 Total</u>	<u>2015 Total</u>
<u>Cost</u>								
Balance as at 1 January	8,949,000	8,260,802	4,297,794	1,866,350	10,311,525	1,360,853	35,046,324	33,391,364
Acquisition through business combination	--	--	--	--	--	--	--	160,408
Additions during the year	--	281,912	195,343	5,841	152,129	51,909	687,134	3,754,073
Disposal during the year	--	(79,031)	(173,549)	(56,779)	(844)	(127,795)	(437,998)	(2,259,521)
Balance as at 31 December	<u>8,949,000</u>	<u>8,463,683</u>	<u>4,319,588</u>	<u>1,815,412</u>	<u>10,462,810</u>	<u>1,284,967</u>	<u>35,295,460</u>	<u>35,046,324</u>
<u>Accumulated depreciation</u>								
Balance as at 1 January	934,131	6,470,786	4,129,919	828,524	6,488,183	656,086	19,507,629	18,450,570
Charge for the year	447,450	2,025,891	333,451	46,837	388,838	244,182	3,486,649	3,139,325
Disposals	--	(32,994)	(173,549)	(56,778)	(844)	(127,795)	(391,960)	(2,082,266)
Balance as at 31 December	<u>1,381,581</u>	<u>8,463,683</u>	<u>4,289,821</u>	<u>818,583</u>	<u>6,876,177</u>	<u>772,473</u>	<u>22,602,318</u>	<u>19,507,629</u>
<u>Net book value</u>								
As at 31 December 2016	<u>7,567,419</u>	<u>--</u>	<u>29,767</u>	<u>996,829</u>	<u>3,586,633</u>	<u>512,494</u>	<u>12,693,142</u>	
As at 31 December 2015	<u>8,014,869</u>	<u>1,790,016</u>	<u>167,875</u>	<u>1,037,826</u>	<u>3,823,342</u>	<u>704,767</u>		<u>15,538,695</u>

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13. INTANGIBLE ASSETS

	<u>2016</u>	<u>2015</u>
Cost		
At beginning of the year	5,003,854	4,871,581
Acquisition through business combination	--	69,930
Additions during the year	<u>223,288</u>	<u>62,343</u>
At end of the year	<u>5,227,142</u>	<u>5,003,854</u>
Accumulated amortization		
At beginning of the year	4,127,183	3,735,437
Charge for the year	<u>391,749</u>	<u>391,746</u>
At end of the year	<u>4,518,932</u>	<u>4,127,183</u>
Net book value at 31 December	<u>708,210</u>	<u>876,671</u>

14. SHORT-TERM LOAN

The Group has obtained short-term loan facilities for investment requirements of SR 90 million (2015: SR 120 million) from a local bank for a period of 1 year and is aligned with market rate. At 31 December 2016, the Group has availed SR 50 million (2015: SR 20 million) against this facility. Certain held for trading investments are used as collaterals for this short-term loan facility. The Group is required to comply with covenants mentioned in loan facility agreement.

15. ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

	<u>2016</u>	<u>2015</u>
Accrued expenses	11,249,417	24,251,341
Provision for staff bonus	3,291,574	3,000,000
Others	<u>2,951,992</u>	<u>3,000,034</u>
	<u>17,492,983</u>	<u>30,251,375</u>

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16. PROVISION FOR ZAKAT AND INCOME TAX

The Company has made a provision for Zakat of SR 7,345,683 (2015: SR 8,248,561) for the year ended 31 December 2016 was charged to retained earnings.

The provision for Zakat for Saudi Shareholders is based on the following Zakat base components:

	<u>2016</u>	<u>2015</u>
Net loss for the year	(55,898,878)	(12,938,906)
<i>Adjustments:</i>		
Realized (gain) on sale of Saudi listed shares	(2,669,521)	(19,510,978)
Unrealized (gain) / loss on Saudi listed shares	(4,459,637)	7,278,382
Share of results in associates	(8,316,978)	(6,639,903)
Provisions and others	60,729,517	12,941,011
	(11,083,303)	(18,870,394)
Saudi Shareholding	60%	60%
Adjusted loss for the year	A (6,649,982)	(11,322,236)
Opening balance of equity attributable to Saudi shareholders	321,932,309	353,197,527
Adjusted loss for the year	(6,649,982)	(11,322,236)
Provisions and others	52,775,376	59,279,389
Saudi shareholding in property and equipment	(6,818,155)	(7,775,668)
Saudi shareholding in investments	(67,412,225)	(63,436,572)
	B 293,827,323	329,942,440
Zakat Base, higher of A & B	293,827,323	329,942,440
Zakat charge @ 2.5%	7,345,683	8,248,561

Income tax charge for the year is based on the adjusted taxable income calculated on the proportion of equity owned by non-Saudi shareholders at a rate of 20%. No income tax provision has been calculated during the period due to adjusted taxable losses.

The movement in Zakat and income tax provision is as follows:

	<u>2016</u>			<u>2015</u>
	<u>Zakat</u>	<u>Income tax</u>	<u>Total</u>	<u>Total</u>
Balance at beginning of the year	8,248,561	--	8,248,561	9,354,411
Provision for the year				
- current year	7,345,683	--	7,345,683	8,248,561
- prior year	(153,699)	--	(153,699)	(328,770)
	7,191,984	--	7,191,984	7,919,791
Payments during the year	(8,094,862)	--	(8,094,862)	(9,025,641)
Balance at end of the year	7,345,683	--	7,345,683	8,248,561

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16. PROVISION FOR ZAKAT AND INCOME TAX (continued)

Status of assessments

The Company has filed the declarations of Zakat and income tax for the period / years ended 31 December 2007 to 2014, however the assessments have not yet been finalized. During 2015, the GAZT has claimed an additional Zakat/tax amounting to SR 33 million disallowing the deductions made by the Company in prior years from Zakat / tax liability for years 2009 to 2014, in respect of withholding tax deducted from payments made to certain wholly owned subsidiaries and submitted to GAZT. The Company believes that inadmissibility of the withholding tax deducted from income which is subjected to tax is not equitable and is contradicting ruling issued by GAZT in 2009 and have therefore objected against this GAZT's decision. The ultimate outcome of this claim cannot be assessed at this time. However, as the Company together with its tax advisors believe that the claim will be decided in Company's favour and accordingly, no provision has been made in the consolidated financial statements.

17. FEE INCOME FROM RENDERING SERVICES

	<u>2016</u>	<u>2015</u>
Advising services	8,413,588	16,685,552
Arranging services	74,006,009	67,553,426
Asset management services	<u>3,660,077</u>	<u>5,353,089</u>
	<u>86,079,674</u>	<u>89,592,067</u>

18. GAIN FROM HELD FOR TRADING INVESTMENTS, NET

	<u>2016</u>	<u>2015</u>
Realized (loss) / gain	(7,445,576)	17,080,629
Unrealized gain / (loss)	<u>4,459,637</u>	<u>(14,558,406)</u>
	<u>(2,985,939)</u>	<u>2,522,223</u>

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19. DIVIDEND INCOME

Dividend income comprise of dividend declared in relations to equity securities held by the Group. The breakdown of dividend income by industry sector is as follows:

	<u>2016</u>	<u>2015</u>
Agriculture and Food industry	531,288	270,767
Banking and Financial Sector	361,734	2,209,226
Insurance	208,050	14,750
Telecommunication & Information	186,323	376,768
Real Estate Development	176,438	321,600
Petrochemical	152,000	1,330,562
Cement	75,000	313,620
Industrial Investment	--	272,226
Hotel and Tourism	--	78,247
	<u>1,690,833</u>	<u>5,187,766</u>

20. OTHER OPERATING EXPENSES

	<u>Note</u>	<u>2016</u>	<u>2015</u>
Professional fees		11,033,359	12,079,173
Traveling and conveyance		6,329,599	7,851,288
Board fees and expenses		4,591,211	6,125,939
Rent		3,711,579	4,699,846
Depreciation	12	3,486,649	3,139,325
Legal charges		1,356,518	2,600,622
Communication		1,587,754	2,093,607
Marketing		1,377,837	1,668,460
Office supplies		1,093,582	1,602,440
Studies and research		1,082,995	1,244,287
Insurance		480,854	489,322
Outsourced staff costs		638,636	469,754
Amortization	13	391,749	391,746
Bad debts written-off		328,199	308,215
Cost of hiring staff and recruitment		347,276	196,659
Training		78,373	154,366
Computer and IT expenses		85,543	126,962
(Gain) / Loss on disposal of property and equipment		(15,655)	81,709
Others		1,115,866	917,130
		<u>39,101,924</u>	<u>46,240,850</u>

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21. FINANCIAL CHARGES

	<u>2016</u>	<u>2015</u>
Foreign currency exchange loss	1,363,687	1,594,159
Commission expense on short-term loans	1,764,756	394,047
Bank charges	316,849	213,642
	<u>3,445,292</u>	<u>2,201,848</u>

22. SHARE CAPITAL

The share capital of the company is 500 million divided into 50 million shares of SR 10 each. The shareholders and their respective holdings are as follows:

<u>Shareholder</u>	<u>Country</u>	<u>Share Percentage</u>	<u>No. of shares</u>	<u>Share capital</u>
Swicorp International Holding S.A.	Luxembourg	40%	20,000,000	200,000,000
Savola Group Company	Kingdom of Saudi Arabia	15%	7,500,000	75,000,000
Marketing & Commercial Agencies Company Limited	Kingdom of Saudi Arabia	15%	7,500,000	75,000,000
Mr.Abdullah Saleh Kamel	Saudi National	15%	7,500,000	75,000,000
Mr.Mosa Omran Al-Omran	Saudi National	7.5%	3,750,000	37,500,000
Amwal Al Khaleej Commercial Investment Company	Kingdom of Saudi Arabia	7.5%	3,750,000	37,500,000
		<u>100%</u>	<u>50,000,000</u>	<u>500,000,000</u>

23. STATUTORY RESERVE

In accordance with the Company's bylaws and the previous Saudi Arabian Regulations for Companies, the Company sets aside 10% of its net income each year as statutory reserve until such reserve equals to 50% of the share capital. The new Saudi Arabian Regulations for Companies that came into effect on 25 Rajab 1437H (corresponding to 2 May, 2016) requires companies to set aside 10% of its net income each year as statutory reserve until such reserve reaches 30% of the share capital. The Company is currently in the process of amending its bylaws as described in note (2a). This reserve is currently not available for distribution to the shareholders of the Company.

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24. LOSS PER SHARE

Loss per share for the year ended 31 December 2016 have been computed by dividing the loss from operations and net loss for the year by the weighted average number of ordinary shares outstanding during the year ended 31 December 2016 of 50 million shares (2015: 50 million shares). Diluted loss per share amounts are calculated by dividing the net loss of the parent by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

The calculation of diluted earnings per share is not applicable to the company.

25. CONTINGENCIES AND COMMITMENTS

a) Contingencies and capital commitments

The Group has capital commitment of SR 19.15 million (2015: SR 23.84) towards funds managed by the subsidiary of the Group. Further the Group has provided a corporate guarantee for a SR 125 million long-term loan of Sadeed Investment Company Limited (an associate in which the Group holds 49% shareholding). As of December 31, 2016 the outstanding loan amount was SR 90 million (2015: SR 110 million).

b) Operating lease commitments

The minimum future lease payments for the use of the Group office premises are as follows:

	<u>2016</u>	<u>2015</u>
Less than one year	3,600,883	3,280,467
One to five years	12,886,186	3,787,806
	<u>16,487,069</u>	<u>7,068,273</u>

26. ASSETS HELD UNDER FIDUCIARY CAPACITY

Assets under management

These represent the mutual funds' assets and investments managed by the Group on behalf of its customers. As of 31 December 2016 the Group managed SR 764,949,249 (2015: SR 740,457,789). Consistent with the Group's accounting policy, such balances are not included in the Group's consolidated financial statements.

Clients' cash accounts

Consistent with its accounting policy, client cash account balances are not included in the Group's consolidated financial statements. As of 31 December, 2016 the Group managed no client cash accounts (2015: SR 7,857,721)

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27. SEGMENT INFORMATION

An operating segment is a component of an entity:

- (a) that engages in business activities from which it may earn revenue and incur expenses (including revenues and expenses relating to transactions with other components of the same entity).
- (b) whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and
- (c) for which discrete financial information is available.

Consistent with the internally approved reporting process, the Company is organized into business units based on services provided as follows:

Private Equity	Private Equity includes advising private equity funds and syndicated transactions.
Investment Banking	Investment Banking includes corporate and strategic advisory, mergers & acquisitions, joint-ventures, equity and debt raising, privatizations and other consulting activities.
Asset Management	Asset Management includes management of equity funds, real estate funds and client portfolio.
Corporate	Corporate includes gains and losses on proprietary investments and other corporate revenues.

<u>Description</u>	2016				
	<u>Amounts in '000'</u>				
	<u>Investment Banking</u>	<u>Private Equity</u>	<u>Asset Management</u>	<u>Corporate</u>	<u>Total</u>
Operating revenue	35,557	22,488	3,660	28,692	90,397
Operating expenses	(88,012)	(27,685)	(8,128)	(7,431)	(131,256)
Operating (loss) / income	(52,455)	(5,197)	(4,468)	21,261	(40,859)
Total assets	66,882	255,426	169,438	89,606	581,352
Total liabilities	--	--	50,247	53,055	103,302

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27. SEGMENT INFORMATION (continued)

<u>Description</u>	2015				
	Amounts in '000'				
	<u>Investment Banking</u>	<u>Private Equity</u>	<u>Asset Management</u>	<u>Corporate</u>	<u>Total</u>
Operating revenue	62,672	21,567	5,353	15,701	105,293
Operating expenses	(52,939)	(44,433)	(15,007)	(5,597)	(117,976)
Operating income / (loss)	9,733	(22,866)	(9,654)	10,104	(12,683)
Total assets	105,012	232,870	199,248	115,490	652,620
Total liabilities	--	--	20,072	101,589	121,661

28. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

Risk is inherent in the Group's activities but is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposure relating to his or her responsibilities. The Group is exposed to credit risk, market risk and liquidity risk. The independent risk control process does not include business risks such as changes in environment, technology and industry. They are monitored through the Group's strategic planning process.

Financial assets of the Group consists of bank balance, accounts receivables, due from related parties, held for trading investments, available for sale investments and certain other assets. Financial liabilities of the Group consist of short-term loans, accounts payable, due to related parties and certain other liabilities.

The Group activities expose the business to a number of key risks, which have the potential to affect its ability to achieve its business objectives.

Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss and arises principally from Group bank balances, accounts receivable including due from related parties.

The credit risk in respect of bank balances is considered by management to be insignificant, as the balances are mainly held with reputable banks in the Kingdom of Saudi Arabia, Sultanate of Oman and Tunis.

The Group's Management Company attempts to monitor credit risk relating to accounts receivable by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. As at year end, the counterparties, including related parties, have sound financial position and have ability to repay their due.

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28. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (continued)

Credit risk (continued)

Maximum exposure to credit risk at the reporting date:

	<u>2016</u>	<u>2015</u>
<u>Assets</u>		
Balances with banks (note 4)	104,605,434	119,535,990
Accounts receivable, net	84,554,145	122,685,115
Investments	108,396	263,282
Due from related parties	23,080,783	18,472,315
Other long term receivable	9,375,000	--
Other current assets	11,457,600	10,182,368
	<u>233,181,358</u>	<u>271,139,070</u>

Market risk

Market risk is the risk from change in fair value of financial instruments due to fluctuation in foreign exchange rates (currency risk), market interest rates (interest rate risk) and market prices (price risk), whether such changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

Market price risk:

Equity price risk is the risk that the fair value of equities decreases as a result of changes in the level of equity indices and the value of individual stocks.

Held for trading investments:

At the reporting date, the Groups' held for trading investments are represented by equity securities and convertible bonds. The Group regularly monitors on individual basis the market risk on its held for trading investments. At the reporting date, a 10% (December 31, 2015: 10%) in the value of investments with all other variables held constant would have increased or decreased the net income by SR 2.88 million (December 31, 2015: SR 9.90 million).

Available for sale investments:

The Group has unquoted investments in private equity funds and real estate funds carried at net asset value as reported by the fund's manager. In respect of such investments carried at fair value, a 10% change in net asset value would have increased or decreased other reserves in the consolidated statement of changes in equity by SR 13.2 million (December 31, 2015: SR 13.12 million).

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28. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (continued)

Market risk (continued)

Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Group carries an exchange risk associated with the effects of fluctuations in prevailing foreign currency exchange rates on its financial position and cash flows. The Company takes preventive measures against this risk by setting up limits on the level of exposure by currency and in total in line with predetermined limits set beforehand and reviewed periodically for reasonableness and effectiveness.

At the reporting date, the group is exposed to currency risk in cash and cash equivalents, accounts receivables, held for trading investments, due from related parties, available for sale investments and investment in associates, other assets, accounts payable, due to related parties and long term loan.

This risk is further mitigated by the Group maintaining financial assets denominated in the same currencies as its major financial liabilities. The Finance department monitors the Group foreign currency exposure.

Interest rate risk

Interest rate risk is the risk that the value a financial instrument will fluctuate due to changes in market interest rates.

The Group monitors interest rates on a currency-by-currency basis. The modified duration of the fixed income investments in each currency is used as an indicator of the sensitivity of the assets to changes in current interest rates. Interest rate risk exposure on Bank loan is controlled by close monitoring of interest rate throughout the period. Immediate action is taken to stem any significant fluctuations.

The following information demonstrates the sensitivity of consolidated statement income to possible changes in interest rates, with all other variables held constant.

	<u>2016</u>	<u>2015</u>
Increase in commission rates by 100 basis points	100,000	200,000
Decrease in commission rates by 100 basis points	100,000	200,000

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28. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (continued)

Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at an amount close to its fair value. To mitigate this risk, management manages assets with liquidity in mind, maintaining an appropriate balance of cash, cash equivalents and readily marketable securities and monitors future cash flows and liquidity on regular basis. The maturity profile is monitored to ensure adequate liquidity is maintained. The Group has sufficient unutilized credit lines available to meet any liquidity needs. At year end the current assets are significantly higher than its current liabilities and thus the Company does not face any significant liquidity risk.

29. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As these consolidated financial statements are prepared under historical cost convention, (except for the measurement at fair value of investments held for trading, investments held as available-for-sale and subsidiary equity obligation), differences may arise between the book values and the fair value estimates. At the reporting date, management believes that the fair values of the Company's financial assets and liabilities are not materially different from their carrying values.

30. REGULATORY CAPITAL REQUIREMENTS AND CAPITAL ADEQUACY

The Capital Market Authority ("the CMA") has issued Prudential Rules (the "Rules") dated 30 December 2012 (corresponding to 17 Safar 1434H). According to the Rules, the CMA has prescribed the framework and guidance regarding the minimum regulatory capital requirement and its calculation methodology as prescribed under these rules. In accordance with this methodology, the Group has calculated its minimum capital required and capital adequacy ratios as follows:

Description	<u>2016</u>	<u>2015</u>
<u>Capital base:</u>		
Tier-1 Capital	456,879,000	504,182,000
Tier-2 Capital	<u>18,604,000</u>	<u>8,593,000</u>
Total capital base (A)	475,483,000	512,775,000
<u>Minimum Capital Requirement:</u>		
Market risks	9,781,000	24,286,000
Credit risks	330,001,000	315,080,000
Operational risks	<u>32,814,000</u>	<u>25,008,000</u>
Total minimum capital requirement (B)	<u>372,596,000</u>	<u>364,374,000</u>
Surplus (C=A-B)	<u>102,887,000</u>	<u>148,401,000</u>
Capital adequacy ratio (D=A/B)	<u>1.28</u>	<u>1.41</u>

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30. REGULATORY CAPITAL REQUIREMENTS AND CAPITAL ADEQUACY (continued)

- a) Capital Base of the Company comprise of

Tier-1 capital consists of share capital, retained earnings and statutory reserves.

Tier-2 capital consists of unrealized gain on available for sale investment (revaluation reserves), foreign exchange reserves, with certain deductions as per the Rules.

- b) The minimum capital requirements for market, credit and operational risk are calculated as per the requirements specified in the part 3 of the Rules issued by CMA.
- c) The Company's business objectives when managing capital adequacy is to comply with the capital requirements set forth by the CMA to safeguard the Company's ability to continue as a going
- d) concern, and to maintain a strong capital base.

31. APPROVAL OF CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements were authorized for issuance by Board of Director on 29 March 2017.